

2021 EAST JEFFERSON BROKER TOUR SCHEDULE

1. East Jefferson Parish is to be divided into THREE specific GROUPS on a three-week rotation for sales meetings, company tours, and BROKER TOURS. A consecutive three-week turnaround time is to be followed. REPEAT tours must be denoted at the beginning of the remarks. TOUR TIMES: Any 2-hour window between 11:00 a.m. – 2:00 p.m.

- a) **GROUP I-- Zips - 70001, 70002, 70005**
- b) **GROUP II-- Zips - 70003, 70006, 70065, 70062**
- c) **GROUP III-- Zips - 70123 (Harahan), 70123 (Old Jefferson), 70121 (River Ridge)**

JAN '21	DATE	GROUP	FEB '21	DATE	GROUP	MAR '21	DATE	GROUP	APR '21	DATE	GROUP
JAN	5	III	FEB	2	I	MAR	2	I	APR	6	III
JAN	12	I	FEB	9	II	MAR	9	II	APR	13	I
JAN	19	II	FEB	16	NO TOUR	MAR	16	III	APR	20	II
JAN	26	III	FEB	23	III	MAR	23	I	APR	27	III
						MAR	30	II			

MAY '21	DATE	GROUP	JUN '21	DATE	GROUP	JUL '21	DATE	GROUP	AUG '21	DATE	GROUP
MAY	4	I	JUN	1	II	JUL	6	I	AUG	3	II
MAY	11	II	JUN	8	III	JUL	13	II	AUG	10	III
MAY	18	III	JUN	15	I	JUL	20	III	AUG	17	I
MAY	25	I	JUN	22	II	JUL	27	I	AUG	24	II
			JUN	29	III				AUG	31	III

SEP '21	DATE	GROUP	OCT '21	DATE	GROUP	NOV '21	DATE	GROUP	DEC '21	DATE	GROUP
SEP	7	I		5	II	NOV	2	III	DEC	7	I
SEP	14	II	OCT	12	III	NOV	9	I	DEC	14	II
SEP	21	III	OCT	19	I	NOV	16	II	DEC	21	III
SEP	28	I	OCT	26	II	NOV	23	NO TOUR	DEC	28	NO TOUR
						NOV	30	III			

There will be **NO** tours the week of Mardi Gras, Thanksgiving, Christmas, and New Years'. In the event of a tour falling the week of a holiday, the next Tuesday will be a continuation of the tour area in sequence.

A master plan for changes caused by unexpected events, i.e., a flood, must be formulated for all brokers.

- 2. Tuesday Tour Day Times:
 - a) Sales meetings to be conducted at regular broker times.
 - b) Houses to be toured are to be available for the **MINIMUM TIME of 2 hours**, but agents may choose the timeframe (ex. 11:00 a.m. to 1:00 p.m. or 12:00 to 2:00 p.m.) (longer if individual agents so desire)
 - c) HOUSES to be previewed by other Brokers are to be placed on the BROKER TOUR list and signified by an OPEN HOUSE sign on the property.
- 3. Houses scheduled to be toured are to be entered in the BROKER DATE listing fields, **BROKER TIME, BROKER REMARKS, MUST BE NOTED IF REPEAT TOUR.**
- 4. **For a list of homes on tour in the MLS, go to Search, Cross Property, and then XPROP/Open Hse/Brk Tour and search by date.**